

WATSON WOODHOUSE

Watson Woodhouse is one of the largest companies of Solicitors in the North East of England. Established in 1988 by James Watson, the company rapidly built a reputation as a first class criminal practice, dedicated to protecting the legal rights of ordinary people on Teeside, providing them with access to justice.

CONTINUOUS GROWTH

Watson Woodhouse has grown from an initial staff of three, to over One Hundred and Twenty personnel in Twenty Five years. The company now has Four regional offices with its main office in central Middlesbrough. The 11,000 Sq. Ft head office, York House, is spread over Three floors and is one of the finest Grade II listed buildings in the region, formerly owned by the locally renowned Constantine Shipping Company.

The growth of Watson Woodhouse has necessitated many changes to their Telecommunications systems and infrastructure, allowing satellite offices to work seamlessly, presenting the company as one single entity. Over the last decade, TSI has been instrumental in the many transitions involved, providing Telephone systems, Maintenance, Infrastructure, Lines and Calls, as well as professional advice and support.

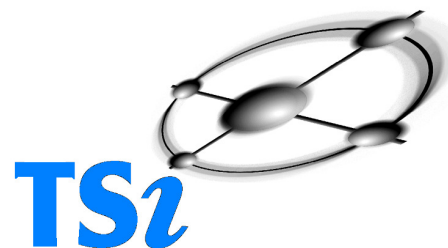
AN AMBITIOUS MOVE

Each time Watson Woodhouse has increased staff or moved offices, TSI has been on hand to keep their business on the move undisrupted. The company's latest move in September 2007 was one of their most ambitious. TSI was tasked with Project managing all aspects of Watson Woodhouse's Telecommunications services. This involved managing the installation of their new Telephone lines, as well as ensuring that all staff were trained and ready to go on live day.

Jimmy Watson, founding Partner of Watson Woodhouse was pleased to have TSI onboard for this ambitious project - *"TSI have always impressed us with their professionalism and attention to detail. It is critical that a company of our size and standing in the local community maintains contact with our clients throughout the disruption that a move can bring. Throughout our move in September, the project was well managed and went off without a hitch. TSI delivered a high quality job, on time and on budget, realising some impressive cost savings in the process."*

The move involved the installation of a large high speed CAT6 Voice and data network in its new offices, as well as a state-of-the-art ShoreTel Voice over IP telephone system. Although the installation of 250 CAT6 cabling points into a Grade II listed building is not without its difficulties, TSI were able to call upon a wealth of experience in this area. The project was completed on time and to an exceptional standard, ensuring that Watson Woodhouse were able to move into York House without any technical problems or loss of service. The ShoreTel telephone system installed by TSI allows full flexibility of inbound and outbound calls, allowing traffic to be routed over their Wide Area Network (WAN) saving considerable costs between sites.

The project was a resounding success and Watson Woodhouse continues to go from strength to strength, with the on going support and dedicated account management of TSI.



"TSI took the time to consult with us to ensure that we selected the correct product to suit the demands of our business."

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